



**COEUR D'ALENE ASSOCIATION  
OF REALTORS®  
2010 APPLICATION**

*To be eligible for the Circle of Excellence you must:*

\*be a member of CAR

\*have a minimum total of 100 points

\*qualify in each of the three categories:

\*Education

\*Service

\*Production

You may not exceed points as indicated for each category.

***\*All education, service, & production apply to  
2010 calendar year.***

**Please Note: Your Circle of Excellence Application MUST be accompanied by a \$10.00 payment for processing. Applications not including the fee at the time of receipt will not be processed.**

**Course completion certificates and proof of service MUST accompany all applications. Applications not including proof of education or service will not be processed.**

NAME \_\_\_\_\_

OFFICE \_\_\_\_\_

Please choose one: Year Bar \_\_\_\_\_ Plaque \_\_\_\_\_



**\*APPLICATION DEADLINE: January 31, 2011\***

**REALTOR® INVOLVEMENT/EDUCATION:**

**Designation Achievement:**

Points can be obtained for Designation Achievement in the year designation is achieved. Points are based on TOTAL number of hours necessary to achieve designation.

Show Designations Achieved in 2010 (attach certificate) \_\_\_\_\_

5 pts per hour for Designation Courses taken in current year (2010) \_\_\_\_\_ (Max 25 pts)  
Please list designation and attach certificates \_\_\_\_\_

2 pts/hour for other Real Estate Related Courses for 2010 \_\_\_\_\_ (Max 25 pts)  
Please List (CORE does not count) \_\_\_\_\_  
\_\_\_\_\_

5 pts each                      Ongoing maintenance of NAR Designations  
GRI   CCIM   ABR   CRS   Green   CRP   CRB   \_\_\_\_\_   \_\_\_\_\_   \_\_\_\_\_                      Total \_\_\_\_\_

10 pts                      Achievement of Broker's License                      \_\_\_\_\_  
\*\* Eligible for points in year of achievement ONLY

5 pts. each                      Attendance at Association Brownbaggers and Seminars                      \_\_\_\_\_  
(Excludes Continuing Education )  
Please List \_\_\_\_\_

25 pts. each                      Attendance at any State/National/Franchise Convention - Please list                      \_\_\_\_\_  
\_\_\_\_\_

20 pts                      \$100 (OR MORE) Contribution to RPAC                      \_\_\_\_\_  
**Attach cancelled check or receipt.**

5 pts. each                      Attendance at Quarterly General Membership meetings                      Total \_\_\_\_\_  
 March meeting     June meeting     September meeting     December meeting  
\_\_\_\_\_

**ATTACH COPY OF CANCELLED CHECK, CARD STATEMENT OR TICKET**

MINIMUM POINTS FOR EDUCATION IS 20 POINTS; *MAXIMUM 40 POINTS*

Total Education Points \_\_\_\_\_

**REALTOR® ASSOCIATION AND COMMUNITY INVOLVEMENT/SERVICE:**

**Association service in 2010:**

20 pts. CAR Board of Directors or MLS Board of Directors \_\_\_\_\_

20 pts. each CAR or MLS Committee Chair \_\_\_\_\_

Education  Professional Standards  Grievance  PR  Finance  Government Affairs  Membership

Community Outreach  other-specify \_\_\_\_\_

10 pts. each CAR or MLS Committee Member \_\_\_\_\_

Education  Professional Standards  Grievance  PR  Finance  Government Affairs  Membership

Community Outreach  other-specify \_\_\_\_\_

20 pts. IAR/NAR Director or IAR/NAR Committee Chair \_\_\_\_\_

10 pts each IAR/NAR Committee \_\_\_\_\_

20 pts Institute, Society, or Council National Officer \_\_\_\_\_

15pts Institute, Society or Council State or Local Officer \_\_\_\_\_

**Community service in 2010:**

20 pts Planning & Zoning Commission Member \_\_\_\_\_

20 pts City Council Member \_\_\_\_\_

20 pts State Legislator \_\_\_\_\_

15pts County or City Special Planning Committee Member \_\_\_\_\_

15 pts County or City Fundraising Committee \_\_\_\_\_

5 pts Chamber of Commerce Member \_\_\_\_\_

**Non-Profit service in 2010:**

**\*MUST HAVE PARTICIPATED IN THE CHARITY DURING THE 2010 YEAR!**

20 pts. each Board member for nonprofit/charitable organization \_\_\_\_\_

20 pts each Chairperson for non-profit/charitable organization event \_\_\_\_\_

10 pts each Participation in Habitat for Humanity House \_\_\_\_\_

5 pts each Volunteer for non-profit/charitable organization in 2010 \_\_\_\_\_

2 pts each Continual Years of Service for non-Profit (not including 2010) \_\_\_\_\_

**ATTACH VERIFICATION LETTER FOR EACH NON-PROFIT ORGANIZATION LISTED**

**MINIMUM POINTS FOR SERVICE IS 20 POINTS; *MAXIMUM 40 P OINTS***

**Total Service Points \_\_\_\_\_**

**PRODUCTION:**

(total production=if you sell a \$200,000 property, that counts as \$200,000 in production  
=if you list and sell a \$200,000 property, that counts as \$400,000 in production

**DO NOT ROUND-UP TOTALS!**

**Your total production #:**

<b>\$2 million total production</b>	<b>20 points</b>	_____
<b>\$3 million total production</b>	<b>25 points</b>	_____
<b>\$4 million total production</b>	<b>30 points</b>	_____
<b>\$5 million total production</b>	<b>35 points</b>	_____
<b>\$6 million total production</b>	<b>40 points</b>	_____

**Production to be verified by CAR/MLS Staff. Please attach documentation for any closings NOT reported to the MLS.**

**MINIMUM POINTS FOR PRODUCTION IS 20 POINTS; *MAXIMUM 40 P OINTS***

**Total Production Points** \_\_\_\_\_

**APPLICATION CHECKLIST**

- |                                     |   |
|-------------------------------------|---|
| Check for \$10 enclosed _____       | Copy of RPAC check if included _____          |
| Points from page 2- education _____ | Proof of education attached _____             |
| Points from page 3-community _____  | Proof of community involvement attached _____ |
| Points from page 4-production _____ | Non-mls closing docs if needed _____          |

**TOTAL APPLICATION POINTS:** \_\_\_\_\_  
Minimum of 100

**AGENT SIGNATURE:** \_\_\_\_\_

**BROKER SIGNATURE:** \_\_\_\_\_

**Committee review complete:** \_\_\_\_\_